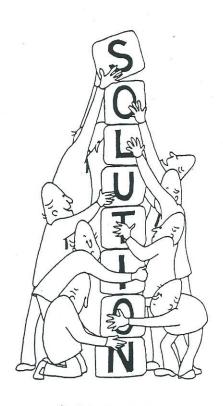
MEETING PROCESS TO BUILD SOLUTIONS

The Meeting Leader's job is to help participants contribute toward solving problems in creative, practical ways. Following a few simple guidelines will help the team build great solutions.

- 1. Don't allow anybody to criticize any idea, whether their own or someone else's, no matter how silly the idea may seem, until all ideas have been put forward.
- 2. Encourage diversity; let people be adventurous, even outrageous in their ideas and suggestions.
- 3. Give the same initial status to every contribution; write them all down to stimulate more ideas.
- 4. Once you've exhausted the supply of ideas, you can begin to evaluate and compare them not until then.
- 5. Commence evaluation by looking at the positive elements in every idea make an idea as strong as possible before looking for its weaknesses and pitfalls.
- 6. Build up several practicable alternatives before you start to choose between them.
- 7. View differences of opinion as natural and helpful in solving problems, generally, the more ideas expressed the greater likelihood that conflict will occur, but a richer array of resources will be developed as well.
- 8. Add together as many positive bits as possible, from as many different suggestions as needed, this will help you build a decision to which all can be committed.



Build up ideas